



**ANALYTICAL MANAGEMENT SERVICES
ANNOUNCES IT IS NUMBER 101 OF THE FASTEST GROWING FIRMS IN UNITED STATES**

*Analytical Management Services is
Among The Entrepreneurial Growth Leaders On This Year's
Inc 500 Ranking Of Fastest Growing Private Companies*

Encinitas, California – October 11th, 2002 – *Analytical Management Services (AMS)*, based in Encinitas, California, has been named one of America's entrepreneurial growth leaders by *Inc* Magazine, which today released its 2002 *Inc 500* ranking of the nation's fastest-growing private companies. The ranking will appear in the magazine's special Inc 500 issue, which hits newsstands October 15th, 2002.

AMS, founded in 1994, achieved some 1745% growth in the past five years, with sales growing from \$ 445,000 in 1997 to \$ 8,414,000 in 2001, placing AMS **101st** on the list. AMS provides management consulting services in support of project management and controls, project risk management, enterprise systems implementation, and business and technical strategy development. AMS has consulting locations in: San Diego, Los Angeles, San Francisco, Las Vegas, Portland, Denver, Dallas, Houston, Calgary, Cincinnati, and Paris.

"We are extremely excited about being named to Inc magazine's extremely prestigious ranking," stated **L. Alex Staley, CEO**. "It is a testament to the hard work and commitment our entire organization has made in helping our clients achieve their objectives and creating lasting business relationships."

Started in 1982, the *Inc 500* ranks the nation's leading entrepreneurial firms according to sales growth over the previous five years. Former Inc 500 companies that have gone to become household names include Microsoft, Timberland, and Patagonia.

The 2002 *Inc 500* reveals a surprising resiliency with the entrepreneurial sector, where leading companies are continuing to show dramatic rates of growth despite challenging economic times. "This is the first *Inc 500* ranking to reflect the full impact of the recession," said *Inc* editor **John Koten**. "Yet these entrepreneurs are managing to confound the naysayers and move ahead despite the obstacles. They're showing that smart strategies can succeed even in the toughest of times."

To be eligible for this year's *Inc 500*, companies had to be independent and privately held through their fiscal year 2001, have at least \$ 200,000 in sales in the base year of 1997, and their 2001 sales had to have exceeded 2000 sales. Holding companies, regulated banks, and utilities are not eligible. Inc verifies all information using tax forms and financial statements from certified public accountants and by conducting interviews with company officials.

Inc., the premier magazine for growing companies, may be accessed online at www.inc.com.

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